

Exhibit "A"

| Bid 23-423 ANALYSIS |                                               |         |                     | Terra Maintenance |              | Stag Industries |              | Webber Infrastructure |              | Ground Level |              |
|---------------------|-----------------------------------------------|---------|---------------------|-------------------|--------------|-----------------|--------------|-----------------------|--------------|--------------|--------------|
| ITEM #              | DESCRIPTION                                   | Acerage | 8 SERVICES PER YEAR | UNIT PRICE        | ANNUAL TOTAL | UNIT PRICE      | ANNUAL TOTAL | UNIT PRICE            | ANNUAL TOTAL | UNIT PRICE   | ANNUAL TOTAL |
| 1                   | Lake Lure Loop Road                           | 1.043   | 8                   | \$130.38          | \$1,043.04   | \$250.00        | \$2,000.00   | \$200.00              | \$1,600.00   | \$356.16     | \$2,849.28   |
| 2                   | Melody Lane                                   | 0.11    | 8                   | \$13.75           | \$110.00     | \$125.00        | \$1,000.00   | \$25.00               | \$200.00     | \$37.56      | \$300.48     |
| 3                   | Musket Drive                                  | 0.11    | 8                   | \$13.75           | \$110.00     | \$125.00        | \$1,000.00   | \$25.00               | \$200.00     | \$37.56      | \$300.48     |
| 4                   | Asherwoods                                    | 0.18    | 8                   | \$22.50           | \$180.00     | \$125.00        | \$1,000.00   | \$35.00               | \$280.00     | \$61.47      | \$491.76     |
| 5                   | Ashton Oaks                                   | 0.58    | 8                   | \$72.50           | \$580.00     | \$125.00        | \$1,000.00   | \$112.00              | \$896.00     | \$198.06     | \$1,584.48   |
| 6                   | Valencia Court                                | 1.63    | 8                   | \$203.75          | \$1,630.00   | \$250.00        | \$2,000.00   | \$315.00              | \$2,520.00   | \$556.61     | \$4,452.88   |
| 7                   | Thomas Wood Lane                              | 1.55    | 8                   | \$193.75          | \$1,550.00   | \$250.00        | \$2,000.00   | \$300.00              | \$2,400.00   | \$529.29     | \$4,234.32   |
| 8                   | River Lake Drive                              | 2.32    | 8                   | \$290.00          | \$2,320.00   | \$350.00        | \$2,800.00   | \$450.00              | \$3,600.00   | \$792.23     | \$6,337.84   |
| 9                   | Allen Acres                                   | 1.34    | 8                   | \$167.50          | \$1,340.00   | \$250.00        | \$2,000.00   | \$260.00              | \$2,080.00   | \$457.58     | \$3,660.64   |
| 10                  | Mason Street                                  | 0.8     | 8                   | \$100.00          | \$800.00     | \$125.00        | \$1,000.00   | \$155.00              | \$1,240.00   | \$273.18     | \$2,185.44   |
| 11                  | 38 <sup>th</sup> Street                       | 8.74    | 8                   | \$1,092.50        | \$8,740.00   | \$1,000.00      | \$8,000.00   | \$1,690.00            | \$13,520.00  | \$2,984.54   | \$23,876.32  |
| 12                  | Avenue V NW                                   | 0.52    | 8                   | \$65.00           | \$520.00     | \$125.00        | \$1,000.00   | \$100.00              | \$800.00     | \$177.57     | \$1,420.56   |
| 13                  | Avenue W NW                                   | 0.9     | 8                   | \$112.50          | \$900.00     | \$125.00        | \$1,000.00   | \$174.00              | \$1,392.00   | \$307.33     | \$2,458.64   |
| 14                  | Grant Road                                    | 0.18    | 8                   | \$22.50           | \$180.00     | \$125.00        | \$1,000.00   | \$35.00               | \$280.00     | \$61.47      | \$491.76     |
| 15                  | Woodland Avenue                               | 9.37    | 8                   | \$1,171.25        | \$9,370.00   | \$1,250.00      | \$10,000.00  | \$1,800.00            | \$14,400.00  | \$3,199.67   | \$25,597.36  |
| 16                  | Twin Oaks                                     | 2.39    | 8                   | \$298.75          | \$2,390.00   | \$350.00        | \$2,800.00   | \$465.00              | \$3,720.00   | \$816.14     | \$6,529.12   |
| 17                  | Lake Arrowhead Drive at CR542                 | 2       | 8                   | \$250.00          | \$2,000.00   | \$350.00        | \$2,800.00   | \$390.00              | \$3,120.00   | \$682.96     | \$5,463.68   |
| 18                  | Dude Ranch Road                               | 5       | 8                   | \$625.00          | \$5,000.00   | \$750.00        | \$6,000.00   | \$970.00              | \$7,760.00   | \$1,707.40   | \$13,659.20  |
| 19                  | Lake Thomas concrete pond                     | 0.8     | 8                   | \$100.00          | \$800.00     | \$250.00        | \$2,000.00   | \$155.00              | \$1,240.00   | \$273.18     | \$2,185.44   |
| 20                  | Kinny Harmon                                  | 2       | 8                   | \$250.00          | \$2,000.00   | \$350.00        | \$2,800.00   | \$385.00              | \$3,080.00   | \$682.96     | \$5,463.68   |
| 21                  | North ridge 1 and 2                           | 3       | 8                   | \$375.00          | \$3,000.00   | \$350.00        | \$2,800.00   | \$580.00              | \$4,640.00   | \$1,024.44   | \$8,195.52   |
| 22                  | Derby Lot                                     | 0.21    | 8                   | \$26.25           | \$210.00     | \$125.00        | \$1,000.00   | \$40.00               | \$320.00     | \$71.71      | \$573.68     |
| 23                  | Ernie Caldwell 1-4                            | 8.5     | 8                   | \$1,062.50        | \$8,500.00   | \$1,250.00      | \$10,000.00  | \$1,645.00            | \$13,160.00  | \$2,902.58   | \$23,220.64  |
| 24                  | Jones Road                                    | 0.65    | 8                   | \$81.25           | \$650.00     | \$125.00        | \$1,000.00   | \$126.00              | \$1,008.00   | \$221.96     | \$1,775.68   |
| 25                  | Thornhill Road (at Recker) - Pond 1 and SMF 2 | 0.36    | 8                   | \$45.00           | \$360.00     | \$125.00        | \$1,000.00   | \$70.00               | \$560.00     | \$122.93     | \$983.44     |
| 26                  | Smith Lane                                    | 18.9    | 8                   | \$2,362.50        | \$18,900.00  | \$1,500.00      | \$12,000.00  | \$3,600.00            | \$28,800.00  | \$6,453.97   | \$51,631.76  |
| 27                  | Ernest M. Smith Blvd - Pond 1                 | 0.83    | 8                   | \$103.75          | \$830.00     | \$250.00        | \$2,000.00   | \$160.00              | \$1,280.00   | \$283.43     | \$2,267.44   |
| 28                  | Ernest M. Smith Blvd - Pond 2                 | 1.07    | 8                   | \$133.75          | \$1,070.00   | \$250.00        | \$2,000.00   | \$207.00              | \$1,656.00   | \$365.38     | \$2,923.04   |
| 29                  | Ernest M. Smith Blvd - Pond 3                 | 1       | 8                   | \$125.00          | \$1,000.00   | \$250.00        | \$2,000.00   | \$195.00              | \$1,560.00   | \$341.48     | \$2,731.84   |
| 30                  | Ernest M. Smith Blvd - Pond 4                 | 1.4     | 8                   | \$175.00          | \$1,400.00   | \$250.00        | \$2,000.00   | \$270.00              | \$2,160.00   | \$478.07     | \$3,824.56   |
| 31                  | Ernest M. Smith Blvd - Pond 5                 | 1.81    | 8                   | \$226.25          | \$1,810.00   | \$250.00        | \$2,000.00   | \$350.00              | \$2,800.00   | \$618.08     | \$4,944.64   |
| 32                  | Gordon Heights                                | 2.05    | 8                   | \$256.25          | \$2,050.00   | \$350.00        | \$2,800.00   | \$400.00              | \$3,200.00   | \$700.03     | \$5,600.24   |
| 33                  | Home Run Boulevard - Pond 1                   | 0.95    | 8                   | \$118.75          | \$950.00     | \$125.00        | \$1,000.00   | \$185.00              | \$1,480.00   | \$324.41     | \$2,595.28   |
| 34                  | Home Run Boulevard - Pond 2                   | 0.52    | 8                   | \$65.00           | \$520.00     | \$125.00        | \$1,000.00   | \$100.00              | \$800.00     | \$177.57     | \$1,420.56   |
| 35                  | Waverly Barn Road                             | 0.5     | 8                   | \$62.50           | \$500.00     | \$125.00        | \$1,000.00   | \$97.00               | \$776.00     | \$170.74     | \$1,365.92   |
| 36                  | CR54 - Pond 3A                                | 1.26    | 8                   | \$157.50          | \$1,260.00   | \$250.00        | \$2,000.00   | \$245.00              | \$1,960.00   | \$430.26     | \$3,442.08   |
| 37                  | CR54 - Pond 3B                                | 1.28    | 8                   | \$160.00          | \$1,280.00   | \$250.00        | \$2,000.00   | \$250.00              | \$2,000.00   | \$437.09     | \$3,496.72   |
| 38                  | CR54 (PH2A) - Pond D (NW Meadow Green)        | 1.92    | 8                   | \$240.00          | \$1,920.00   | \$250.00        | \$2,000.00   | \$370.00              | \$2,960.00   | \$655.64     | \$5,245.12   |
| 39                  | CR54 (PH1) - Pond 2A (Champions Gate)         | 2       | 8                   | \$250.00          | \$2,000.00   | \$350.00        | \$2,800.00   | \$390.00              | \$3,120.00   | \$682.96     | \$5,463.68   |
| 40                  | CR54 - Pond 600                               | 2.65    | 8                   | \$331.25          | \$2,650.00   | \$350.00        | \$2,800.00   | \$512.00              | \$4,096.00   | \$904.92     | \$7,239.36   |
| 41                  | CR54 - Pond C (Scott Lane)                    | 2.21    | 8                   | \$276.25          | \$2,210.00   | \$350.00        | \$2,800.00   | \$425.00              | \$3,400.00   | \$754.67     | \$6,037.36   |
| 42                  | CR54 - Pond 700A (Thousand Oaks Blvd)         | 0.63    | 8                   | \$78.75           | \$630.00     | \$250.00        | \$2,000.00   | \$120.00              | \$960.00     | \$215.13     | \$1,721.04   |
| 43                  | CR54 - Pond 700B (Old Lake Wilson Rd)         | 0.4     | 8                   | \$50.00           | \$400.00     | \$125.00        | \$1,000.00   | \$78.00               | \$624.00     | \$136.59     | \$1,092.72   |

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| ITEM #              | DESCRIPTION                                 | Acerage | 8 SERVICES PER YEAR | UNIT PRICE        | ANNUAL TOTAL | UNIT PRICE      | ANNUAL TOTAL | UNIT PRICE            | ANNUAL TOTAL | UNIT PRICE   | ANNUAL TOTAL |
| 44                  | CR54 - Pond 800 (17/92)                     | 1.23    | 8                   | \$153.75          | \$1,230.00   | \$250.00        | \$2,000.00   | \$238.00              | \$1,904.00   | \$420.02     | \$3,360.16   |
| 45                  | CR54 (PH3) - Pond E (Norman Drive)          | 2.23    | 8                   | \$278.75          | \$2,230.00   | \$350.00        | \$2,800.00   | \$430.00              | \$3,440.00   | \$761.50     | \$6,092.00   |
| 46                  | Dunson Road - East Pond                     | 0.07    | 8                   | \$8.75            | \$70.00      | \$125.00        | \$1,000.00   | \$15.00               | \$120.00     | \$23.90      | \$191.20     |
| 47                  | FDC Grove Rd/Ernie Caldwell Blvd - Pond 100 | 2.71    | 8                   | \$338.75          | \$2,710.00   | \$350.00        | \$2,800.00   | \$525.00              | \$4,200.00   | \$925.41     | \$7,403.28   |
| 48                  | Ernie Caldwell Blvd - Pond 200              | 2.11    | 8                   | \$263.75          | \$2,110.00   | \$350.00        | \$2,800.00   | \$408.00              | \$3,264.00   | \$720.52     | \$5,764.16   |
| 49                  | Ernie Caldwell Blvd - Pond 300              | 1.28    | 8                   | \$160.00          | \$1,280.00   | \$250.00        | \$2,000.00   | \$250.00              | \$2,000.00   | \$437.09     | \$3,496.72   |
| 50                  | Ernie Caldwell Blvd - Pond 400              | 1.84    | 8                   | \$230.00          | \$1,840.00   | \$250.00        | \$2,000.00   | \$355.00              | \$2,840.00   | \$628.32     | \$5,026.56   |
| 51                  | Ernie Caldwell Blvd - Pond 500              | 2.52    | 8                   | \$315.00          | \$2,520.00   | \$250.00        | \$2,000.00   | \$490.00              | \$3,920.00   | \$860.53     | \$6,884.24   |
| 52                  | Ernie Caldwell Blvd - Pond 600              | 3.5     | 8                   | \$437.50          | \$3,500.00   | \$250.00        | \$2,000.00   | \$675.00              | \$5,400.00   | \$1,195.18   | \$9,561.44   |
| 53                  | Pine Tree Trail – Pond 1A                   | 1.31    | 8                   | \$163.75          | \$1,310.00   | \$250.00        | \$2,000.00   | \$255.00              | \$2,040.00   | \$447.34     | \$3,578.72   |
| 54                  | Pine Tree Trail – Pond 2A                   | 2.23    | 8                   | \$278.75          | \$2,230.00   | \$350.00        | \$2,800.00   | \$430.00              | \$3,440.00   | \$761.50     | \$6,092.00   |
| 55                  | CR544 (Lk Marion Rd) – Ytong Plant          | 0.07    | 8                   | \$8.75            | \$70.00      | \$125.00        | \$1,000.00   | \$15.00               | \$120.00     | \$23.90      | \$191.20     |
| 56                  | CR630 at SR17                               | 1.85    | 8                   | \$231.25          | \$1,850.00   | \$250.00        | \$2,000.00   | \$355.00              | \$2,840.00   | \$631.74     | \$5,053.92   |
| 57                  | Babson Park Heights East                    | 0.1     | 8                   | \$12.50           | \$100.00     | \$125.00        | \$1,000.00   | \$20.00               | \$160.00     | \$34.15      | \$273.20     |
| 58                  | Babson Park Heights West                    | 0.54    | 8                   | \$67.50           | \$540.00     | \$125.00        | \$1,000.00   | \$105.00              | \$840.00     | \$184.40     | \$1,475.20   |
| 59                  | Adams Barn Road – Pond 3A                   | 2.58    | 8                   | \$322.50          | \$2,580.00   | \$350.00        | \$2,800.00   | \$500.00              | \$4,000.00   | \$881.02     | \$7,048.16   |
| 60                  | Adams Barn Road – Pond (S Curve 3)          | 0.13    | 8                   | \$16.25           | \$130.00     | \$125.00        | \$1,000.00   | \$25.00               | \$200.00     | \$44.39      | \$355.12     |
| 61                  | Highland Park Manor – Pond 1                | 0.12    | 8                   | \$15.00           | \$120.00     | \$125.00        | \$1,000.00   | \$25.00               | \$200.00     | \$40.98      | \$327.84     |
| 62                  | Highland Park Manor – Pond 2                | 0.21    | 8                   | \$26.25           | \$210.00     | \$125.00        | \$1,000.00   | \$40.00               | \$320.00     | \$71.71      | \$573.68     |
| 63                  | Highland Park Manor – Pond 3                | 0.28    | 8                   | \$35.00           | \$280.00     | \$125.00        | \$1,000.00   | \$55.00               | \$440.00     | \$95.61      | \$764.88     |
| 64                  | Highland Park Manor – Pond 4                | 0.51    | 8                   | \$63.75           | \$510.00     | \$125.00        | \$1,000.00   | \$100.00              | \$800.00     | \$174.15     | \$1,393.20   |
| 65                  | Lake Starr Boulevard                        | 0.2     | 8                   | \$25.00           | \$200.00     | \$125.00        | \$1,000.00   | \$40.00               | \$320.00     | \$68.30      | \$546.40     |
| 66                  | Morningside Drive                           | 0.94    | 8                   | \$117.50          | \$940.00     | \$250.00        | \$2,000.00   | \$180.00              | \$1,440.00   | \$320.99     | \$2,567.92   |
| 67                  | Reynolds Road at CR542                      | 1.12    | 8                   | \$140.00          | \$1,120.00   | \$250.00        | \$2,000.00   | \$215.00              | \$1,720.00   | \$382.46     | \$3,059.68   |
| 68                  | Reynolds Road at Maine Avenue               | 3.7     | 8                   | \$462.50          | \$3,700.00   | \$500.00        | \$4,000.00   | \$715.00              | \$5,720.00   | \$1,263.48   | \$10,107.84  |
| 69                  | CR35A (Kathleen Rd) at Griffin Road         | 0.53    | 8                   | \$66.25           | \$530.00     | \$125.00        | \$1,000.00   | \$102.00              | \$816.00     | \$180.98     | \$1,447.84   |
| 70                  | CR35A (Kathleen Rd) - Pond 1                | 1.15    | 8                   | \$143.75          | \$1,150.00   | \$250.00        | \$2,000.00   | \$225.00              | \$1,800.00   | \$392.70     | \$3,141.60   |
| 71                  | CR35A (Kathleen Rd) - Pond 2                | 1.76    | 8                   | \$220.00          | \$1,760.00   | \$250.00        | \$2,000.00   | \$340.00              | \$2,720.00   | \$601.00     | \$4,808.00   |
| 72                  | CR35A (Kathleen Rd) - Pond 3                | 1.03    | 8                   | \$128.75          | \$1,030.00   | \$250.00        | \$2,000.00   | \$200.00              | \$1,600.00   | \$351.72     | \$2,813.76   |
| 73                  | CR35A (Kathleen Rd) - Pond 4                | 1.09    | 8                   | \$136.25          | \$1,090.00   | \$250.00        | \$2,000.00   | \$210.00              | \$1,680.00   | \$372.21     | \$2,977.68   |
| 74                  | CR35A (Kathleen Rd) - Pond 5                | 0.92    | 8                   | \$115.00          | \$920.00     | \$250.00        | \$2,000.00   | \$177.00              | \$1,416.00   | \$314.16     | \$2,513.28   |
| 75                  | CR35A (Kathleen Rd) - Pond 6                | 0.7     | 8                   | \$87.50           | \$700.00     | \$250.00        | \$2,000.00   | \$135.00              | \$1,080.00   | \$239.04     | \$1,912.32   |
| 76                  | CR35A (Kathleen Rd) PH2 - Pond 100A         | 1.6     | 8                   | \$200.00          | \$1,600.00   | \$250.00        | \$2,000.00   | \$310.00              | \$2,480.00   | \$546.37     | \$4,370.96   |
| 77                  | CR35A (Kathleen Rd) PH2 - Pond 200          | 1.25    | 8                   | \$156.25          | \$1,250.00   | \$250.00        | \$2,000.00   | \$240.00              | \$1,920.00   | \$426.85     | \$3,414.80   |
| 78                  | CR35A (Kathleen Rd) PH2 - Pond 200A1        | 0.66    | 8                   | \$82.50           | \$660.00     | \$250.00        | \$2,000.00   | \$130.00              | \$1,040.00   | \$225.38     | \$1,803.04   |
| 79                  | CR35A (Kathleen Rd) PH2 - Pond 200A2        | 1.42    | 8                   | \$177.50          | \$1,420.00   | \$250.00        | \$2,000.00   | \$275.00              | \$2,200.00   | \$484.90     | \$3,879.20   |
| 80                  | CR35A (Kathleen Rd) PH2 - Pond 300D         | 1.63    | 8                   | \$203.75          | \$1,630.00   | \$250.00        | \$2,000.00   | \$315.00              | \$2,520.00   | \$556.61     | \$4,452.88   |
| 81                  | CR35A (Kathleen Rd) PH2 - Pond 400/500      | 1.54    | 8                   | \$192.50          | \$1,540.00   | \$250.00        | \$2,000.00   | \$300.00              | \$2,400.00   | \$525.88     | \$4,207.04   |
| 82                  | CR35A (Kathleen Rd) PH2 - FC400/500A        | 6.53    | 8                   | \$816.25          | \$6,530.00   | \$1,000.00      | \$8,000.00   | \$1,250.00            | \$10,000.00  | \$2,229.86   | \$17,838.88  |
| 83                  | CR35A (Kathleen Rd) PH2 - FC400/500B        | 2.1     | 8                   | \$262.50          | \$2,100.00   | \$250.00        | \$2,000.00   | \$405.00              | \$3,240.00   | \$717.11     | \$5,736.88   |
| 84                  | CR35A (Kathleen Rd) PH2 - Pond 600A         | 1.88    | 8                   | \$235.00          | \$1,880.00   | \$250.00        | \$2,000.00   | \$365.00              | \$2,920.00   | \$641.98     | \$5,135.84   |
| 85                  | CR35A (Kathleen Rd) PH2 - Pond 700D         | 1.47    | 8                   | \$183.75          | \$1,470.00   | \$250.00        | \$2,000.00   | \$285.00              | \$2,280.00   | \$501.98     | \$4,015.84   |
| 86                  | Orange Way                                  | 0.34    | 8                   | \$42.50           | \$340.00     | \$125.00        | \$1,000.00   | \$66.00               | \$528.00     | \$116.10     | \$928.80     |
| 87                  | CR582 (Griffin Rd) at Apartments            | 1.02    | 8                   | \$127.50          | \$1,020.00   | \$250.00        | \$2,000.00   | \$200.00              | \$1,600.00   | \$348.31     | \$2,786.48   |
| 88                  | CR582 (Griffin Rd) – Pond 3                 | 1.55    | 8                   | \$193.75          | \$1,550.00   | \$250.00        | \$2,000.00   | \$300.00              | \$2,400.00   | \$529.29     | \$4,234.32   |

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| 89                  | Daughtery Road W. Pond (803 Patricia Place) | 0.38    | 8                   | \$47.50           | \$380.00     | \$125.00        | \$1,000.00   | \$75.00               | \$600.00     | \$129.76     | \$1,038.08   |
| 90                  | Marcum Road                                 | 14.33   | 8                   | \$1,791.25        | \$14,330.00  | \$1,250.00      | \$10,000.00  | \$2,750.00            | \$22,000.00  | \$4,893.41   | \$39,147.28  |
| 91                  | Old Polk City Road at Walt Williams Rd      | 1.59    | 8                   | \$198.75          | \$1,590.00   | \$250.00        | \$2,000.00   | \$308.00              | \$2,464.00   | \$542.95     | \$4,343.60   |
| 92                  | Socrum Loop Road N                          | 1.67    | 8                   | \$208.75          | \$1,670.00   | \$250.00        | \$2,000.00   | \$325.00              | \$2,600.00   | \$570.27     | \$4,562.16   |
| 93                  | CR37B (Lakeland Highlands Rd) - Pond 1      | 1.5     | 8                   | \$187.50          | \$1,500.00   | \$250.00        | \$2,000.00   | \$290.00              | \$2,320.00   | \$512.22     | \$4,097.76   |
| 94                  | CR37B (Lakeland Highlands Rd) - Pond 2      | 3       | 8                   | \$375.00          | \$3,000.00   | \$350.00        | \$2,800.00   | \$580.00              | \$4,640.00   | \$1,024.44   | \$8,195.52   |
| 95                  | CR37B (Lakeland Highlands Rd) - Pond 3      | 4       | 8                   | \$500.00          | \$4,000.00   | \$450.00        | \$3,600.00   | \$775.00              | \$6,200.00   | \$1,365.92   | \$10,927.36  |
| 96                  | CR540 (Clubhouse Rd) - Pond 2 (6th Street)  | 0.48    | 8                   | \$60.00           | \$480.00     | \$125.00        | \$1,000.00   | \$95.00               | \$760.00     | \$163.91     | \$1,311.28   |
| 97                  | CR540A (Central Barn Rd) PH 1 - Pond A      | 0.28    | 8                   | \$35.00           | \$280.00     | \$125.00        | \$1,000.00   | \$55.00               | \$440.00     | \$95.61      | \$764.88     |
| 98                  | CR540A (Central Barn Rd) PH 1 - Pond B      | 0.79    | 8                   | \$98.75           | \$790.00     | \$250.00        | \$2,000.00   | \$150.00              | \$1,200.00   | \$269.77     | \$2,158.16   |
| 99                  | CR540A (Central Barn Rd) PH 1 - Pond D      | 1.66    | 8                   | \$207.50          | \$1,660.00   | \$250.00        | \$2,000.00   | \$320.00              | \$2,560.00   | \$566.86     | \$4,534.88   |
| 100                 | CR540A (Central Barn Rd) PH 1 - Pond F      | 1.92    | 8                   | \$240.00          | \$1,920.00   | \$250.00        | \$2,000.00   | \$370.00              | \$2,960.00   | \$655.64     | \$5,245.12   |
| 101                 | CR540A (Central Barn Rd) PH 1 - Pond G      | 1.04    | 8                   | \$130.00          | \$1,040.00   | \$250.00        | \$2,000.00   | \$200.00              | \$1,600.00   | \$355.14     | \$2,841.12   |
| 102                 | CR540A (Central Barn Rd) PH 1 - Pond H      | 1.84    | 8                   | \$230.00          | \$1,840.00   | \$250.00        | \$2,000.00   | \$355.00              | \$2,840.00   | \$628.32     | \$5,026.56   |
| 103                 | CR540A (Central Barn Rd) PH 2 - Pond 1      | 0.79    | 8                   | \$98.75           | \$790.00     | \$125.00        | \$1,000.00   | \$155.00              | \$1,240.00   | \$269.77     | \$2,158.16   |
| 104                 | CR540A (Central Barn Rd) PH 2 - Pond 3      | 2.07    | 8                   | \$258.75          | \$2,070.00   | \$350.00        | \$2,800.00   | \$400.00              | \$3,200.00   | \$706.86     | \$5,654.88   |
| 105                 | CR540A (Central Barn Rd) PH 2 - Pond 4      | 2.01    | 8                   | \$251.25          | \$2,010.00   | \$350.00        | \$2,800.00   | \$390.00              | \$3,120.00   | \$686.37     | \$5,490.96   |
| 106                 | CR540A (Central Barn Rd) PH 2 - Pond 5      | 1.71    | 8                   | \$213.75          | \$1,710.00   | \$250.00        | \$2,000.00   | \$330.00              | \$2,640.00   | \$583.93     | \$4,671.44   |
| 107                 | April Street South                          | 0.34    | 8                   | \$42.50           | \$340.00     | \$125.00        | \$1,000.00   | \$70.00               | \$560.00     | \$116.10     | \$928.80     |
| 108                 | Dogwood Court                               | 0.3     | 8                   | \$37.50           | \$300.00     | \$125.00        | \$1,000.00   | \$60.00               | \$480.00     | \$102.44     | \$819.52     |
| 109                 | Fairfax                                     | 0.92    | 8                   | \$115.00          | \$920.00     | \$250.00        | \$2,000.00   | \$180.00              | \$1,440.00   | \$314.16     | \$2,513.28   |
| 110                 | Stokes Rd & Hedges Drive North              | 0.34    | 8                   | \$42.50           | \$340.00     | \$125.00        | \$1,000.00   | \$66.00               | \$528.00     | \$116.10     | \$928.80     |
| 111                 | Klein Road                                  | 3.07    | 8                   | \$383.75          | \$3,070.00   | \$450.00        | \$3,600.00   | \$595.00              | \$4,760.00   | \$1,048.34   | \$8,386.72   |
| 112                 | Colbert Rd/Lake Hancock Road - Pond 100     | 0.5     | 8                   | \$62.50           | \$500.00     | \$125.00        | \$1,000.00   | \$100.00              | \$800.00     | \$170.74     | \$1,365.92   |
| 113                 | Colbert Rd/Lake Hancock Road - Pond 200     | 0.1     | 8                   | \$12.50           | \$100.00     | \$125.00        | \$1,000.00   | \$20.00               | \$160.00     | \$34.15      | \$273.20     |
| 114                 | Colbert Rd/Lake Hancock Road - Pond 300     | 0.8     | 8                   | \$100.00          | \$800.00     | \$250.00        | \$2,000.00   | \$155.00              | \$1,240.00   | \$273.18     | \$2,185.44   |
| 115                 | County Line Rd PH 2 - Pond G (Burris Plant) | 1.48    | 8                   | \$185.00          | \$1,480.00   | \$250.00        | \$2,000.00   | \$290.00              | \$2,320.00   | \$505.39     | \$4,043.12   |
| 116                 | County Line Rd PH 1 - Fancy Farms           | 0.89    | 8                   | \$111.25          | \$890.00     | \$250.00        | \$2,000.00   | \$175.00              | \$1,400.00   | \$303.92     | \$2,431.36   |
| 117                 | County Line Rd PH 1 - South of Auction      | 2.25    | 8                   | \$281.25          | \$2,250.00   | \$350.00        | \$2,800.00   | \$435.00              | \$3,480.00   | \$768.33     | \$6,146.64   |
| 118                 | Fitzgerald Rd at CR37A (Scott Lake Rd)      | 0.11    | 8                   | \$13.75           | \$110.00     | \$125.00        | \$1,000.00   | \$25.00               | \$200.00     | \$37.56      | \$300.48     |
| 119                 | Shepherd Road - Pond 1                      | 1.23    | 8                   | \$153.75          | \$1,230.00   | \$250.00        | \$2,000.00   | \$240.00              | \$1,920.00   | \$420.02     | \$3,360.16   |
| 120                 | Shepherd Road - Pond 2                      | 1.57    | 8                   | \$196.25          | \$1,570.00   | \$250.00        | \$2,000.00   | \$300.00              | \$2,400.00   | \$536.12     | \$4,288.96   |
| 121                 | Shepherd Road - Pond 3                      | 1.54    | 8                   | \$192.50          | \$1,540.00   | \$250.00        | \$2,000.00   | \$300.00              | \$2,400.00   | \$525.88     | \$4,207.04   |
| 122                 | Shepherd Road - Pond 4                      | 0.79    | 8                   | \$98.75           | \$790.00     | \$125.00        | \$1,000.00   | \$155.00              | \$1,240.00   | \$269.77     | \$2,158.16   |
| 123                 | Harden Road at W. Pipkin - Pond 1           | 0.75    | 8                   | \$93.75           | \$750.00     | \$250.00        | \$2,000.00   | \$145.00              | \$1,160.00   | \$256.11     | \$2,048.88   |
| 124                 | Harden Road at W. Pipkin - Pond 2           | 1       | 8                   | \$125.00          | \$1,000.00   | \$250.00        | \$2,000.00   | \$195.00              | \$1,560.00   | \$341.48     | \$2,731.84   |
| 125                 | Harden Road at W. Pipkin - Pond 3           | 0.5     | 8                   | \$62.50           | \$500.00     | \$250.00        | \$2,000.00   | \$100.00              | \$800.00     | \$170.74     | \$1,365.92   |
| 126                 | Harden Road at W. Pipkin - Pond 4           | 0.5     | 8                   | \$62.50           | \$500.00     | \$250.00        | \$2,000.00   | \$100.00              | \$800.00     | \$170.74     | \$1,365.92   |
| 127                 | Beech Haven                                 | 0.16    | 8                   | \$20.00           | \$160.00     | \$125.00        | \$1,000.00   | \$30.00               | \$240.00     | \$54.64      | \$437.12     |
| 128                 | Avenue Y Ditch - Florence Villa             | 0.35    | 8                   | \$43.75           | \$350.00     | \$125.00        | \$1,000.00   | \$70.00               | \$560.00     | \$119.52     | \$956.16     |
| 129                 | Ave G at Forty Second Street NW             | 0.05    | 8                   | \$6.25            | \$50.00      | \$125.00        | \$1,000.00   | \$10.00               | \$80.00      | \$17.07      | \$136.56     |
| 130                 | Helena Road Bridge                          | 0.61    | 8                   | \$76.25           | \$610.00     | \$125.00        | \$1,000.00   | \$118.00              | \$944.00     | \$208.30     | \$1,666.40   |
| 131                 | Helena Road Realignment – Pond 1            | 0.55    | 8                   | \$68.75           | \$550.00     | \$125.00        | \$1,000.00   | \$106.00              | \$848.00     | \$187.81     | \$1,502.48   |
| 132                 | Helena Road Realignment – Pond 2            | 0.92    | 8                   | \$115.00          | \$920.00     | \$125.00        | \$1,000.00   | \$180.00              | \$1,440.00   | \$314.16     | \$2,513.28   |
| 133                 | Spirit Lake Road at SR655 (Recker Hwy)      | 0.27    | 8                   | \$33.75           | \$270.00     | \$125.00        | \$1,000.00   | \$55.00               | \$440.00     | \$92.20      | \$737.60     |

| Bid 23-423 ANALYSIS |                                                                                          |         |                     | Terra Maintenance |              | Stag Industries |              | Webber Infrastructure |              | Ground Level |              |
|---------------------|------------------------------------------------------------------------------------------|---------|---------------------|-------------------|--------------|-----------------|--------------|-----------------------|--------------|--------------|--------------|
| ITEM #              | DESCRIPTION                                                                              | Acerage | 8 SERVICES PER YEAR | UNIT PRICE        | ANNUAL TOTAL | UNIT PRICE      | ANNUAL TOTAL | UNIT PRICE            | ANNUAL TOTAL | UNIT PRICE   | ANNUAL TOTAL |
| 134                 | Spirit Lake Road (Simmers Young Park)                                                    | 2.18    | 8                   | \$272.50          | \$2,180.00   | \$350.00        | \$2,800.00   | \$425.00              | \$3,400.00   | \$744.43     | \$5,955.44   |
| 135                 | Thornhill Road - Pond A                                                                  | 0.78    | 8                   | \$97.50           | \$780.00     | \$125.00        | \$1,000.00   | \$150.00              | \$1,200.00   | \$266.35     | \$2,130.80   |
| 136                 | Thornhill Road - Pond B1                                                                 | 0.56    | 8                   | \$70.00           | \$560.00     | \$125.00        | \$1,000.00   | \$110.00              | \$880.00     | \$191.23     | \$1,529.84   |
| 137                 | Thornhill Road - Pond B2                                                                 | 0.81    | 8                   | \$101.25          | \$810.00     | \$125.00        | \$1,000.00   | \$160.00              | \$1,280.00   | \$276.60     | \$2,212.80   |
| 138                 | Bird Lane                                                                                | 0.17    | 8                   | \$21.25           | \$170.00     | \$125.00        | \$1,000.00   | \$35.00               | \$280.00     | \$58.05      | \$464.40     |
| 139                 | Chambliss Rd                                                                             | 1.33    | 8                   | \$166.25          | \$1,330.00   | \$250.00        | \$2,000.00   | \$260.00              | \$2,080.00   | \$454.17     | \$3,633.36   |
| 140                 | West Pipkin Rd Pond 2 100B                                                               | 3.3     | 8                   | \$412.50          | \$3,300.00   | \$250.00        | \$2,000.00   | \$640.00              | \$5,120.00   | \$1,126.88   | \$9,015.04   |
| 141                 | West Pipkin rd. pond 3 100C                                                              | 1.07    | 8                   | \$133.75          | \$1,070.00   | \$250.00        | \$2,000.00   | \$205.00              | \$1,640.00   | \$365.38     | \$2,923.04   |
| 142                 | Ernie Caldwell Blvd PH1 – Flood Plain                                                    | 6.12    | 8                   | \$765.00          | \$6,120.00   | \$1,000.00      | \$8,000.00   | \$1,200.00            | \$9,600.00   | \$2,089.86   | \$16,718.88  |
| 143                 | Home Run Boulevard – Heller Drainage Ditch                                               | 0.42    | 8                   | \$52.50           | \$420.00     | \$125.00        | \$1,000.00   | \$80.00               | \$640.00     | \$143.42     | \$1,147.36   |
| 144                 | Pine Tree Trail – Pond 2A Flood Comp Site 3, 4, and ditch                                | 5.4     | 8                   | \$675.00          | \$5,400.00   | \$500.00        | \$4,000.00   | \$1,045.00            | \$8,360.00   | \$1,843.99   | \$14,751.92  |
| 145                 | CR 540A (Central Barn Road) PH-2 Flood Comp Site                                         | 0.25    | 8                   | \$31.25           | \$250.00     | \$125.00        | \$1,000.00   | \$50.00               | \$400.00     | \$85.37      | \$682.96     |
| 146                 | County Line Rd PH3 (4 Laning 2012) Ewell to SR60 – Pond B and Comp Site                  | 3.3     | 8                   | \$412.50          | \$3,300.00   | \$250.00        | \$2,000.00   | \$640.00              | \$5,120.00   | \$1,126.88   | \$9,015.04   |
| 147                 | County Line Road PH3 (4 Laning 2012) Ewell to SR60 – Heritage Trail Pond A and Comp Site | 2.5     | 8                   | \$312.50          | \$2,500.00   | \$250.00        | \$2,000.00   | \$485.00              | \$3,880.00   | \$853.70     | \$6,829.60   |
| 148                 | Waring Road Extension – Drainage Easement                                                | 1.88    | 8                   | \$235.00          | \$1,880.00   | \$250.00        | \$2,000.00   | \$365.00              | \$2,920.00   | \$641.98     | \$5,135.84   |
| 149                 | Waring Road Extension – Pond 1                                                           | 1.54    | 8                   | \$192.50          | \$1,540.00   | \$250.00        | \$2,000.00   | \$300.00              | \$2,400.00   | \$525.88     | \$4,207.04   |
| 150                 | Fourth Street Pond – Eloise Redevelopment Area                                           | 0.89    | 8                   | \$111.25          | \$890.00     | \$250.00        | \$2,000.00   | \$175.00              | \$1,400.00   | \$303.92     | \$2,431.36   |
| 151                 | Harden Road At w. Pipkin Road – Pond 4                                                   | 2.3     | 8                   | \$287.50          | \$2,300.00   | \$250.00        | \$2,000.00   | \$445.00              | \$3,560.00   | \$785.40     | \$6,283.20   |
| 152                 | Sand Mine Road Extension                                                                 | 1.15    | 8                   | \$143.75          | \$1,150.00   | \$250.00        | \$2,000.00   | \$225.00              | \$1,800.00   | \$392.70     | \$3,141.60   |
| 153                 | Collier Drive                                                                            | 0.25    | 8                   | \$31.25           | \$250.00     | \$125.00        | \$1,000.00   | \$50.00               | \$400.00     | \$85.37      | \$682.96     |
| 154                 | CR 547 N                                                                                 | 0.42    | 8                   | \$52.50           | \$420.00     | \$125.00        | \$1,000.00   | \$80.00               | \$640.00     | \$143.42     | \$1,147.36   |
| 155                 | Escambia Dr.Pond                                                                         | 0.25    | 8                   | \$31.25           | \$250.00     | \$125.00        | \$1,000.00   | \$50.00               | \$400.00     | \$85.37      | \$682.96     |
| 156                 | Pipkin Road Pond                                                                         | 3.5     | 8                   | \$437.50          | \$3,500.00   | \$500.00        | \$4,000.00   | \$680.00              | \$5,440.00   | \$1,195.18   | \$9,561.44   |
| ***Total Acreage    |                                                                                          | 262.53  | Total               |                   | \$262,533.04 |                 | \$338,400.00 |                       | \$406,400.00 |              | \$717,197.04 |
|                     |                                                                                          |         |                     | Award             |              |                 |              |                       |              |              |              |